



Date: 30.05.2019

Dear Mayor Little and Council,

I recently learned about Wesbild's plans to develop a new, vertical strata project in the Norgate Industrial area of North Vancouver. It is my understanding that the project (The Narrows) is going before Council in the coming weeks and I am writing as a representative of Britmar Marine Ltd. to voice our support for their application

Britmar Marine Ltd. is a well established company based in North Vancouver, serving both the North and South American commercial marine market. As a marine-based business, the continued success of our organization depends on access to industrial zoned land on the waterfront. This is exactly what Wesbild is proposing to deliver – to maintain and enhance industrial uses on the North Vancouver waterfront. Today, this valuable site is vastly underused.

With the vacancy rate for industrial product in the District hovering around 1 percent, many local businesses are challenged by finding industrial space on the North Shore, particularly where an ownership opportunity is available. As evidenced by the current vacancy rate, this type of product is in high demand.

As a local business operator and industrial stakeholder, I would like to see Wesbild's proposal proceed. I hope you will vote to advance this new project, which will benefit the both the District and the local industrial business community.

Tony Crane,  
Manager, Britmar Marine Ltd.  
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