

**Draft for Blue Sky Clothing Co.**

Dear Mayor Little, Councillors and District Planning Staff,

My name is Marilyn Cobban and I am the owner of Blue Sky Clothing Company. Blue Sky Clothing Company is a North Vancouver-based wholesale clothing distribution company that started out of the back of a VW van over 20 years ago. Since then, we have expanded to 9 locations in BC and ship garments all over the world.

As a local business owner/operator, I am writing to express my support for Wesbild's proposal to increase industrial warehouse capacity in North Vancouver through the development of stratified stacked industrial units off McKeen Avenue. Given that the property is situated on the waterfront and already zoned for industrial use, the site is an ideal location for stacked industrial.

I'm sure that you are well aware of the challenges that local businesses face with respect to the shortage of industrial supply in Vancouver, particularly in North Vancouver. As such, I feel that it's important to advocate for the continued preservation and intensification of existing industrial zoned land.

I hope that Wesbild's proposal will be expedited, recognizing the demand for this type of product in the District of North Vancouver.

Sincerely,

Marilyn Cobban  
Founder, Owner and CEO, Blue Sky Clothing Co.